

# *Arthur Gary School of Real Estate*

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All courses below are \$40 each course. All courses are approved for 3 clock hours by the Maine Real Estate Commission, many are also approved by the New Hampshire Real Estate Commission. Please check our [website](#).

If you have questions or would like to register contact us at 207-856-1712 or email us at [ArthurGary@ArthurGary.com](mailto:ArthurGary@ArthurGary.com)

[Register Today!!](#)

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## ***Bangor Holiday Inn Odlin Road***

### October 8

9:00am to Noon

Promoting Public Confidence Core Course

1:00pm to 4:00pm

Business Models And The Real Estate Consumer

Both courses are being taught by Arthur Gary.

### November 1

9:00am to Noon

Promoting Public Confidence Core Course

1:00pm to 4:00pm

Procuring Cause. What Is It Really All About?

Both courses are being taught by Arthur Gary.

### December 10

9:00am to Noon

Promoting Public Confidence Core Course

1:00pm to 4:00pm

What Should I Do In This Situation...?

Both courses are being taught by Arthur Gary.

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## *Augusta - Senator Inn Western Ave*

### October 19

9:00am to Noon

Promoting Public Confidence Core Course

This course is being taught by Arthur Gary.

1:00pm to 4:00pm

The Auction Process For Real Estate Licensees

This course is being taught by Dick Lachance.

### November 17

9:00am to Noon

Promoting Public Confidence Core Course

1:00pm to 4:00pm

Ethical Behavior In The Real Estate Business

Both courses are being taught by Arthur Gary.

### December 2

9:00am to Noon

Promoting Public Confidence Core Course

1:00am to 4:00pm

The 124th Maine Legislature Has Adjourned. What Happened In 2009?

Both courses are being taught by Arthur Gary.

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## *Westbrook Arthur Gary School of Real Estate*

### October 20

9:00am to Noon

Promoting Public Confidence Core Course

This course is being taught by Arthur Gary.

1:00pm to 4:00pm

The Auction Process For Real Estate Licensees

This course is being taught by Dick Lachance.

### November 23

9:00am to Noon

Promoting Public Confidence Core Course

1:00am to 4:00pm

What Should I Do In This Situation...?

Both courses are being taught by Arthur Gary.

**December 7**

9:00am to Noon

Promoting Public Confidence Core Course

1:00pm to 4:00pm

Is There A New Role For The Real Estate Agent In Financing?

Both courses are being taught by Elaine Richer.

**December 15**

9:00am to Noon

Promoting Public Confidence Core Course

This course is being taught by Arthur Gary.

1:00pm to 4:00pm

Residential Efficiency - Application Of Energy Audits & Ratings

This course is being taught by Hugh Savage & Aaron Despres.

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*Wells Hampton Inn*

**October 1**

9:00am to Noon

Promoting Public Confidence Core Course

1:00pm to 4:00pm

Do I Really Need To Know That?

Both courses are being taught by Arthur Gary.

**November 9**

9:00am to Noon

Promoting Public Confidence Core Course

This course is being taught by Arthur Gary.

1:00am to 4:00pm

Achieving Results For Your Seller Client In Today's Real Estate Market

This course is being taught by Steve Smith.

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*Portsmouth Best Western Wynwood*

**November 1**

9:00am to Noon

Promoting Public Confidence Core Course.

1:00am to 4:00pm

Selling To The Over 55

Both courses are being taught by Elaine Richer.