



Maine Real Estate Continuing Education

New classes are always being scheduled. We guarantee more classes than you'll need and they are always topics you want; always taught by experts in their field. Check our web site frequently for these offerings as they often fill up within days of being announced!

The live classes are always free and the on-line classes are always available and you get your credit certificate the instant you finish.

How easy is that? CE that is just-in-time and just for you!

Our classes are worth waiting for. Why go anywhere else?



Upcoming Continuing Education Classes:

Sort by: Date

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The Short Sale Transaction Internet

Convenient video-based online learning requires a DSL, cable or other broadband internet connection.

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This isn't the theory-based short sale class you've already seen. It's real "in the trenches" practical, useful, tested information taught by Doug Solman who has done hundreds of short sales; and Kim Fowler, an agent who typically has over a dozen of them under contract at any time. You'll learn how to work with the seller, buyer and lender to get the job done.

Instructors: Doug Solman and Kim Fowler
ONLINE, AT YOUR CONVENIENCE

Maine Real Estate: 3 clock hours
Online Course

Maine Loan Officer: 3 clock hours

\$39.95

[To see what it is like to take an on-line class click here](#)

[Preview This Class](#)

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What's the Deal with Foreclosures? - Internet

Convenient video-based online learning requires a DSL, cable or other broadband internet connection.

Eric Flynn, is a true expert in listing, servicing and selling bank-owned property. The broker/owner of Morgan Realty, Eric handles up to 20 REO (Real Estate Owned) listings at any one time. He really and truly has seen it all!

Instructor: Eric Flynn
ONLINE, AT YOUR CONVENIENCE

Maine Real Estate: 3 clock hours
Online Course

Maine Loan Officer: 3 clock hours

\$39.95

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Not Your Daddy's FHA - Internet

Convenient video-based online learning requires a DSL, cable or other broadband internet connection.

Recent significant changes to the FHA loan program will benefit many of your clients, both buyers and sellers. Join instructor Don Cohen, a 30 year veteran of the mortgage industry, as he points out exactly what you need to know to best serve your clients and close more deals!

Instructor: Don Cohen
ONLINE, AT YOUR CONVENIENCE

Maine Real Estate: 3 clock hours
Online Course

Maine Loan Officer: 3 clock hours

\$39.95

[To see what it is like to take an on-line class click here](#)

[Preview This Class](#)

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What Am I - and Why Is It Important? Core Course Internet

Convenient video-based online learning requires a DSL, cable or other broadband internet connection.

This is the current Maine Real Estate Commission Core Course offered as a fun, interactive discussion of agency and non-agency relationships led by an instructor with decades of experience in Maine real estate brokerage and the application of license laws and rules to a successful real estate practice.

Instructor: Geoff MacLean
ONLINE, AT YOUR CONVENIENCE

Maine Real Estate: 3 clock hours
Online Course

\$39.95

[To see what it is like to take an on-line class click here](#)

[More Info](#)

Purchase and Sale Agreement Round Table
Chamberlain Homes Route 1 Saco, ME

Maine Real Estate: 3 clock hours
FREE

Add to Cart

Here is a great opportunity to ask the questions you have always wanted to ask about the Maine Residential Purchase and Sale Agreement available in Zip Forms. Participate in small group discussions, share real world situations, and engage in a facilitated large group debrief of important learning points. Learn how to best serve the interests of your client when making an offer.
Instructor: Geoff MacLean
9/15/10, 9:00 AM - 12:00 PM

Free thanks to Residential Mortgage Services, Inc. and Chamberlain Homes

More Info

Click here to register

The Short Sale Transaction
Oxford Federal Credit Union, Mexico, ME
9/15/10, 9:00 AM - 12:00 PM

Maine Real Estate: 3 clock hours
NH Real Estate: 3 CEUs

Maine Loan Officer: 3 clock hours
Hosted by the Mountains Council of REALTORS

More Info

Add Me To The Waiting List

Purchase and Sale Agreement Round Table
Keller Williams Realty, Portland

Here is a great opportunity to ask the questions you have always wanted to ask about the Maine Residential Purchase and Sale Agreement available in Zip Forms. Participate in small group discussions, share real world situations, and engage in a facilitated large group debrief of important learning points. Learn how to best serve the interests of your client when making an offer.
Instructor: Geoff MacLean
9/21/10, 9:00 AM - 12:00 PM

Maine Real Estate: 3 clock hours

SOLD OUT
FREE
Free course thanks to American Home Bank

More Info

Click here to email Heather to register

Promoting Public Confidence Core Course
Down-East Village Restaurant, Yarmouth

The goal of this core course is that you will be able to explain how the requirements of Maine Real Estate Brokerage Law and Real Estate Commission Rules affect the relationships and duties that licensees have to each other, the Real Estate Commission and the consumer to ensure that licensees meet standards which will promote public understanding and confidence in the business of real estate brokerage.

This better understanding can help you avoid the time and cost of a complaint/ lawsuit and assist you in delivering real estate brokerage service that is competent and inspires confidence in the our real estate industry.

Instructor: Geoff MacLean
9/22/10, 9:00 AM - 12:00 PM

Maine Real Estate: 3 clock hours
\$30.00 paid to Women's Council of REALTORS.
Breakfast and networking from 8:00 AM to 9:00 AM.
AM. Core course starts at 9:00 AM



More Info

Click Here to register

Oops! There's a Problem with the Title
Wyndham Hotel, South Portland

A must see class with MAR Legal Council Linda Gifford/Central Maine Title discussing all those issues effecting title problems plus sharing some of the latest government financial changes affecting your real estate transactions.

Instructor: Linda Gifford
9/23/10, 9:30 AM - 12:30 PM

Maine Real Estate: 3 clock hours
Maine Loan Officer: 3 clock hours
Special price to be charged, as it includes breakfast..registration must be through the Portland Board of REALTORS. The cost of meeting and class can be obtained from the Board office 775-1097. Class will start after 8:30 meeting.

More Info

Click Here to register

Promoting Public Confidence Core Course
Jeff's Catering, Brewer, ME

The goal of this core course is that you will be able to explain how the requirements of Maine Real Estate Brokerage Law and Real Estate Commission Rules affect the relationships and duties that licensees have to each other, the Real Estate Commission and the consumer to ensure that licensees meet standards which will promote public understanding and confidence in the business of real estate brokerage.

This better understanding can help you avoid the time and cost of a complaint/ lawsuit and assist you in delivering real estate brokerage service that is competent and inspires confidence in the our real estate industry.

Instructor: Geoff MacLean
9/28/10, 1:30 PM - 4:30 PM

Maine Real Estate: 3 clock hours
Fee varies with options presented at the online registration

Handwritten star symbol and text: Core course

More Info

Click here to email Mary Byrnes to register

Promoting Public Confidence Core Course
Tugboat Inn, Boothbay Harbor

Hosted by the Lincoln County Board of REALTORS The goal of this core course is that you will be able to explain how the requirements of Maine Real Estate Brokerage Law and Real Estate Commission Rules affect the relationships and duties that licensees have to each other, the Real Estate Commission and the consumer to ensure that licensees meet standards which will promote public understanding and confidence in the business of real estate brokerage.

This better understanding can help you avoid the time and cost of a

Maine Real Estate: 3 clock hours
Registration fee info available from Mary Byrnes

complaint/ lawsuit and assist you in delivering real estate brokerage service that is competent and inspires confidence in the our real estate industry.

Instructor: Geoff MacLean
9/29/10, 8:30 AM - 11:30 AM

[More Info](#)
SOLD OUT

Promoting Public Confidence Core Course
 Chamberlain Homes Route 1 Saco, ME

The goal of this core course is that you will be able to explain how the requirements of Maine Real Estate Brokerage Law and Real Estate Commission Rules affect the relationships and duties that licensees have to each other, the Real Estate Commission and the consumer to ensure that licensees meet standards which will promote public understanding and confidence in the business of real estate brokerage.

This better understanding can help you avoid the time and cost of a complaint/ lawsuit and assist you in delivering real estate brokerage service that is competent and inspires confidence in the our real estate industry.

Instructor: Geoff MacLean
10/5/10, 9:00 AM - 12:00 PM

[More Info](#)
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Truth and Myths of Credit: RESPA Reform 2010
 Husson University So. Portland

Learn how credit reporting works and the effects on your Clients along with how you can help. This course will also identify and describe all the recent changes in RESPA including the new HUD Settlement and Good Faith Estimate forms. Other topics will include FICO scoring, credit repair, and the latest updates presented by a local expert.

Instructor: Chris Castaldo
10/6/10, 9:00 AM - 12:00 PM

[More Info](#)
[Add to Cart](#)

Promoting Public Confidence Core Course
 Highland Green Community Center, Topsham

The goal of this core course is that you will be able to explain how the requirements of Maine Real Estate Brokerage Law and Real Estate Commission Rules affect the relationships and duties that licensees have to each other, the Real Estate Commission and the consumer to ensure that licensees meet standards which will promote public understanding and confidence in the business of real estate brokerage.

This better understanding can help you avoid the time and cost of a complaint/ lawsuit and assist you in delivering real estate brokerage service that is competent and inspires confidence in the our real estate industry.

Instructor: Geoff MacLean
10/14/10, 9:00 AM - 12:00 PM

[More Info](#)
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New Construction, Do You Really Know
 Chamberlain Homes Route 1 Saco, ME

Maybe you have shied away from dealing with new construction, or you are a veteran who wants to pick up a few tips. Join an instructor who has decades of experience representing clients and working with builders on new construction projects. We'll cover effective ways to work with the developer, builder's spec plans, financing options, construction contracts, associate rules and regulations, and more!

Instructor: Geoff MacLean
10/28/10, 9:00 AM - 12:00 PM

[More Info](#)
[Add to Cart](#)

Oops! There's a Problem with the Title
 Chamberlain Homes Route 1 Saco, ME

A must see class with MAR Legal Council Linda Gifford/Central Maine Title discussing all those issues effecting title problems plus sharing some of the latest government financial changes affecting your real estate transactions.

Instructor: Linda Gifford
11/17/10, 9:00 AM - 12:00 PM

[More Info](#)
[Add to Cart](#)

Procuring Cause
 Highland Green Community Center, Topsham

We can better serve consumers by understanding the concept of procuring cause - and avoiding financial disputes related to the consumers' transactions! Practice applying the factors that a professional hearing panel considers to determine who is the "procuring cause" in a real estate transaction.

Instructor: Geoff MacLean
11/18/10, 9:00 AM - 12:00 PM

Maine Real Estate: 3 clock hours

SOLD OUT
FREE
Thanks to Saco Biddeford Savings Institution and Chamberlain Homes

Maine Real Estate: 3 clock hours

FREE
Compliments of host sponsor Franklin American Mortgage, Garrett Ryan

Maine Real Estate: 3 clock hours

FREE
FREE, complements: of Legacy Properties Sotheby's International Realty with offices in Portland, Brunswick, Kennebunk and Camden Maine and The Highlands of Topsham.

Maine Real Estate: 3 clock hours

FREE
Thanks to Biddeford Savings and Chamberlain Homes

Maine Real Estate: 3 clock hours

Maine Loan Office: 3 clock hours
FREE
Free. Thanks to Saco Biddeford Savings Institution and Chamberlain Homes

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